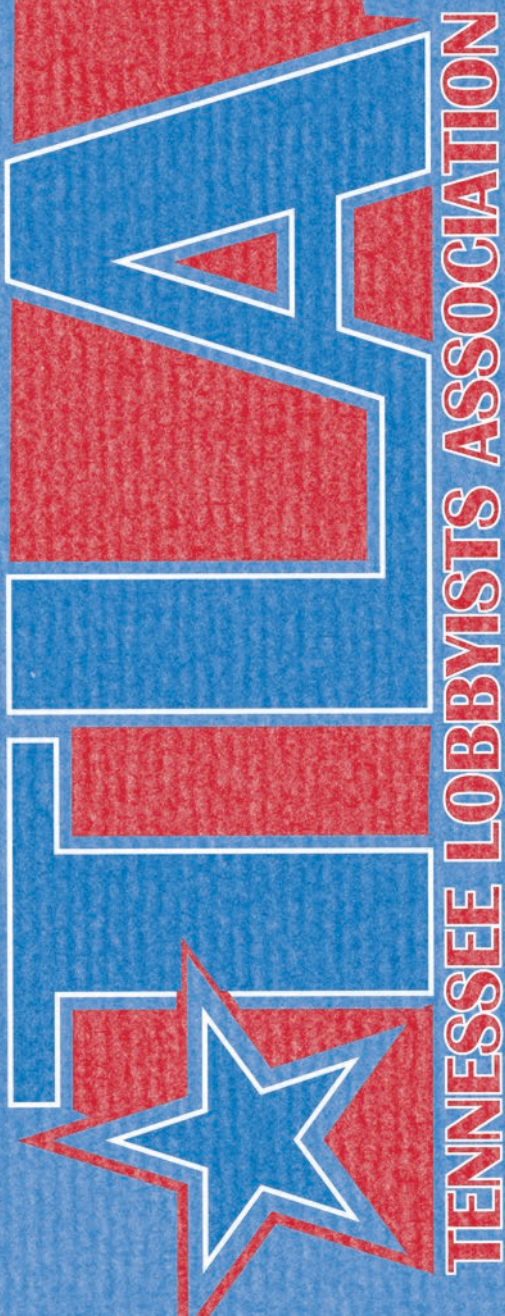


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**TENNESSEE LOBBYISTS ASSOCIATION**



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*of the*

# Tennessee Lobbyists Association

“ Life is really simple,  
but we insist on  
making it complicated. ”

-- Confucius

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No representation is made that the quality of the legal services to be performed is greater than the quality of legal services performed by other lawyers.

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## **Tennessee Lobbyists Association Standards of Conduct**

Lobbying is an integral part of Tennessee's and our nation's democratic process. It is a constitutionally guaranteed right under the First Amendment of the United States Constitution providing for "the right of citizens to petition the government for redress of their grievances." Government officials are continuously making public policy decisions that affect the vital interests of individuals, corporations, labor organizations, religious groups, charitable institutions and other entities. Public officials need to receive factual information from affected interests and to know such parties' views in order to make informed policy judgments. In exercising their rights to try to influence public policy, interests often choose to employ professional representatives to monitor developments and advocate their positions, or to use lobbyists through their membership in trade associations and other membership organizations. In Tennessee, hundreds of men and women now are professional lobbyists and represent virtually every type of interest.

To help preserve and advance public trust and confidence in our democratic institutions and the public policy advocacy process, professional lobbyists have a strong obligation to act always in the highest ethical and moral manner in their dealings with all parties. Lobbyists also have a duty to advance public understanding of the lobbying profession. The Tennessee Lobbyists Association, accordingly, has adopted the following "Standards of Conduct" to provide basic guidelines and standards for lobbyists' conduct. In general, these Standards are intended to apply to independent lobbyists who are retained to represent third party clients' interests and to lobbyists employed on the staff of corporations, labor organizations, associations and other entities where their employer is in effect their "client." Lobbyists are strongly urged to comply with these Standards and to seek always to practice the highest ethical conduct in their lobbying endeavors. Individual members of the Tennessee Lobbyists Association (TLA) affirm their commitment to abide by these standards.

- The professional lobbyist will always deal in accurate, current and factual information, whether it is being reported to the employer or client, government officials or professional colleagues, and will not engage in misrepresentation of any nature. The lobbyist has a responsibility to inform any public official of material changes in information they provide, should such changes make previously provided information inaccurate.
- The professional lobbyist should comply with the laws governing lobbying and should respect the standards of conduct applying to officials and staff of the General Assembly and the Executive Branch. The professional lobbyist should not knowingly participate in any activity that could place a public official in violation of any law or policy governing their conduct.
- The lobbyist should conduct lobbying activities in a fair and professional manner, treating others, both allies and adversaries, with respect and civility.
- The professional lobbyist should seek to avoid conflicts of interest and should not continue or undertake representations that may create conflicts of interest without the informed consent of the client or potential client involved.
- The lobbyist should vigorously and diligently advance and advocate the client's or employer's interests. The lobbyist should exercise loyalty to the client's or employer's interests through due diligence and best efforts towards their goals.
- The professional lobbyist should respect the confidential communications of the employer or client.
- The professional lobbyist should exhibit proper respect for the government institutions before which the lobbyist appears.
- The lobbyist should attempt to ensure better understanding and appreciation of the right of citizens to petition their government and for the redress of their grievances.

# TENNESSEE LOBBYISTS ASSOCIATION

The Tennessee Lobbyists Association (TLA) is a group of over 240 registered lobbyists who take pride in their profession. We advocate for fair and equitable laws and regulations in order to protect our clients' right to petition their elected officials. The membership of the TLA is diverse, reflecting a wide array of business and public interests. In addition, TLA members represent years of collected knowledge and experience in Tennessee state government circles. Participation in TLA offers the perfect networking opportunity for Tennessee lobbyists. TLA members also enjoy these benefits:

- TLA conducts annual retreats for its members to gain the latest information on upcoming legislative issues;
- TLA sponsors a breakfast series featuring political speakers and other major players in state government;
- TLA publishes a pictorial directory of its membership;
- TLA supports two scholarship programs through The Community Foundation of Middle Tennessee.

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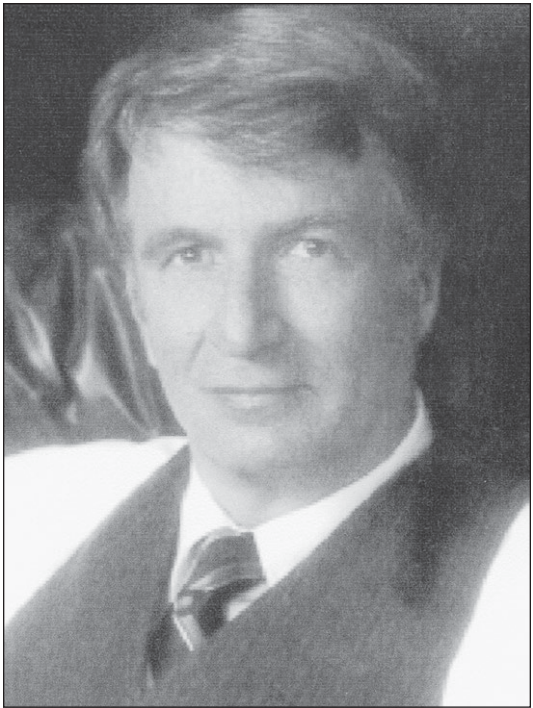


## **George Oliver Benton Memorial Scholarship**

Known as the “Lobbyists’ Lobbyist,” George Oliver Benton served as the President of the Tennessee Lobbyists Association from its founding in 1996 until his death in the fall of 2001. A former state Senator and Lieutenant Governor, George Oliver Benton was often sought out by state leaders for his opinions and legal advice on government in general and the legislature in particular. The Tennessee Lobbyists Association is thankful for what George Oliver Benton did for the lobbying profession and honors him with this scholarship in his name. This scholarship is designed to benefit Legislative Interns.

### **Eligibility**

Those eligible to apply are legislative interns. Scholarships will be awarded to students who attend an accredited four-year college/university in the State of Tennessee and/or are residents of Tennessee. Consideration will be given to extracurricular activities, especially those indicative of an interest in government.



## **Senator Carl O. Koella, Jr. Memorial Scholarship Fund**

In 1999 on the occasion of his passing, the Tennessee Lobbyists Association sought a way to honor their friend, State Senator Carl Koella. Since Carl was an advocate of bright young people becoming involved in the political process, the Association decided that a fitting legacy would be to establish the Senator Carl O. Koella, Jr. Memorial Scholarship Fund within The Community Foundation of Middle Tennessee.

### **Eligibility**

Those eligible are legislative interns, either public or private, currently enrolled or planning to enroll in a four-year college the year of the application. Extra consideration will be given to extra-curricular activities in the areas of government and politics and also to residents of Blount and Sevier Counties.



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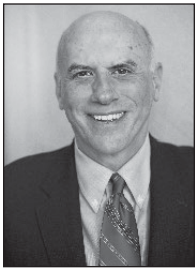
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